



## July, 2010 Newsletter

### The Valley Association of REALTORS®, Inc.

50 Olivia Street, Derby, CT 06418

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E-mail: [valleyrealtors@snet.net](mailto:valleyrealtors@snet.net)

Website: [www.varct.com](http://www.varct.com)

Office Hours: Monday to Friday 8:30 a.m. to 4:30 p.m.



## 2010 VAR Scholarship Recipients

Scholarship recipients attended the Valley Association of REALTORS® BOD meeting on July 1st for pictures and to receive their checks. Pictured above from left to right are Alison Cheh, 2010 President, Nabia Mouli, Ansonia High, Mary Hyde and Nicholas Estwan, Derby High School, and Vincent Patino, Shelton High.

Recipients unable to attend were Emily Seibert, Oxford High, Tyler Tallcouch and Lauren Wyskiel, Seymour High and Sarah Kutash, Shelton High.

Scholarship Committee members are Ellen Zern, Chair., Rosalie Averill, Sandra Faulkner and Vincent Tonucci.

## NARdi Gras 2010

### 2010 REALTORS® Conference & Expo

Registration is now open!

Please register at [www.realtor.org](http://www.realtor.org).

**Secure your spot Nov. 5-8, when REALTORS® head back to New Orleans.**

NAR has planned another great event for REALTORS® and guests, including over 125 education sessions, the largest real estate expo, and lots of opportunities to expand your network.

## TO ALL VAR MEMBERS

If you are interested in serving on a Valley Association of REALTORS® Committee or applying for a position as a Director on the BOD, complete this form and return it to the VAR office by fax (203-735-7816) or mail (50 Olivia Street, Derby, CT 06418). Please call the VAR office at 203-735-7815 with any questions you may have.

\_\_\_\_ NOMINATING COMMITTEE - meets as needed - Chair: Alison Cheh

\_\_\_\_ BUDGET/FINANCE COMMITTEE - meets as needed - Chair: Alison Cheh

\_\_\_\_ MEMBERSHIP COMMITTEE - meets monthly – Chair: Rosalie Averill

\_\_\_\_ GRIEVANCE/PROFESSIONAL STANDARDS COMMITTEE - meets as needed  
Chair: Alison Cheh

\_\_\_\_ EDUCATION COMMITTEE - meets as needed – Chair: Michael Frascatore

\_\_\_\_ BY-LAWS COMMITTEE - meets as needed - Chair: Michael Frascatore

\_\_\_\_ PUBLICITY COMMITTEE – meets as needed – Chair: Kennan Van Cisin

\_\_\_\_ GOOD NEIGHBOR COMMITTEE – meets as needed – Chair: jim Guarrera

\_\_\_\_ SCHOLARSHIP COMMITTEE – meets as needed – Chair: Ellen Zern

\_\_\_\_ PROGRAM COMMITTEE - meets quarterly or as needed – Chair: Rosalie Averill

\_\_\_\_ REALTORS® POLITICAL ACTION COMMITTEE – meets quarterly or as needed  
Chair: Carl Thorsen

\_\_\_\_ WEBSITE COMMITTEE – meets as needed – Chair: Alison Cheh

\_\_\_\_ I am interested in a Director Position on the Board of Directors

NAME: \_\_\_\_\_

OFFICE: \_\_\_\_\_

CONTACT NO: \_\_\_\_\_

# CT Region 2 Sponsors Bridgeport Bluefish

## Family Fun Night



Come join the fun with six REALTOR® Associations:  
Litchfield County Board—Greater Waterbury Board  
Northern Fairfield County Association—Valley Association of REALTORS®, Inc.  
Greater New Milford Board—Greater Bridgeport Board

**Friday July 23rd at 6pm**  
**\$20 per person—price includes:**  
**Game Ticket (Designated Section)**  
**Hamburgers/Hotdogs, Grilled Chicken**  
**Served with Rolls and Condiments**  
**Pasta Salad, Potato Salad, Cookies, Soda**

**Located at 500 Main St. Bridgeport, CT**  
**[www.bridgeportbluefish.com](http://www.bridgeportbluefish.com)**

**\*Raindate is Sunday July 25th at 1pm**

**To Register:**

RSVP by July 13th, by mail, fax, email or call: The Greater Bridgeport Board of REALTORS®, Inc.  
961 Huntington Turnpike, Bridgeport, CT 06610 203-374-2150 phone 203-365-0198 fax

PAYMENT: We accept Visa & MasterCard, American Express & Discover

**Board Affiliation** \_\_\_\_\_ **Required**

Total amount: \$ \_\_\_\_\_ #of guests: \_\_\_\_\_

Credit Card# \_\_\_\_\_ Exp. \_\_\_\_\_

Zip Code of Credit Card Holder \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_

Cell phone \_\_\_\_\_ E-mail address \_\_\_\_\_

## Save the Date - 2010 Leadership Conference!

The Connecticut Association of REALTORS® will hold its 9<sup>th</sup> Annual CT REALTORS® Conference, and State/Local Board Leadership Program at the Mystic Marriott in Groton, CT on November 30th and December 1st. This conference is attended by REALTOR® leaders, members and local Association Executives from across the State and is the only statewide event held each year.

The theme for the conference/coming year will be “Building REALTORS® One Skill at a Time”. CAR is pleased to welcome Sam Glenn as their Keynote Speaker. Sam’s unusual visual performance along with his highly entertaining presentation “A Kick in the Attitude” will provide a motivational package that is guaranteed to infuse attendees with a positive “kick in the attitude”. In addition, our speaker line up also includes 2011 NAR President Ron Phipps, nationally-renowned speaker, personal, group and business coach Michael Staver and leadership coach Kerry Secret.

Registration information will be available soon.

CAR is accepting nominations for the 2010 Harry W. Wenz Good Neighbor Award to honor a REALTOR® who volunteers their time and demonstrate extraordinary efforts to improve the quality of life in their community.

One winner will be chosen. \$1,000 will be donated to the charitable or community organization of the winner's choice in their honor. **The deadline is July 31, 2010.**

### Harry W. Wenz Good Neighbor Award Eligibility Criteria

1. Nominees must be members of Connecticut Association of REALTORS®, Inc. in good standing.
2. Nominees should have contributed to a program that improves the livability of a local community. Those activities aren't limited to real estate or housing issues, and may include but are not limited to such things as crime prevention, youth mentoring, and homelessness prevention.
3. Nominees should have made a significant contribution of personal time.
4. Nominees will be judged on level of personal contribution, impact of personal contribution, broadness of impact, and the project's suitability as a role model for other REALTORS®.
5. The award is intended to recognize individual contributions, not Association or company-wide efforts.
- 6.

If you have any questions, please contact David F. Pendrysd at [pendrysd@ctrealtor.com](mailto:pendrysd@ctrealtor.com).

*The Connecticut Association of REALTORS® has coordinated a special " REALTOR Family Day" with Six Flags New England for Saturday, August 14, 2010 for only \$37.00 per person*

*( Kids under 2 attend free).*

*Look what's included for less than the price of a regular admission!!*

- *All Day Admission to Six Flags New England and Hurricane Harbor Water Park! (\$41.99 VALUE)*
- *All-You-Can-Eat Menu (\$20.00 VALUE) Hamburgers, All Beef Hot Dogs, Baked Ziti, Tossed Salad, Baked Beans, Potato Chips, Ice Cream Novelties, Condiments Bar, and Assorted Coca-Cola Products.*

*Meal Time: 12:30-1:30pm*

*Free Parking (\$15.00 VALUE)*

*To register go to CAR's website [www.ctrealtor.com](http://www.ctrealtor.com) or to the link below to register online:*

*[www.sfnepicnic.com/car](http://www.sfnepicnic.com/car)*

## **Free e-PRO Workshop Reminder - SEATING IS LIMITED**

**Date: Wednesday, August 4, 2010**

Don't miss this free e-PRO® Workshop, compliments of NAR and InternetCrusade. Attending this workshop will teach you technology tips that will immediately help differentiate you from your competition!

The e-PRO® Workshop is free to attendees and covers the benefits of taking the online e-PRO® certification course. It will also cover many beneficial technology tips, including some information to get you started with Social Networking, which you can apply right away. e-PRO® is the only online technology certification course offered by the National Association of REALTORS and it's NAR's fastest growing certification course. As an added bonus, NAR's all new Web 2.0 & Social Media course (a \$99 value) will be included with every e-PRO® course enrollment.

At the e-PRO® Workshop, attendees will also have the opportunity to take advantage of the \$25 discount for enrolling into the online e-PRO course.

e-PRO® is recognized for elective credit in the designation requirements for CRS (Certified Residential Specialist), ABR (Accredited Buyer Representative), RSPS (Resort & second-Home Property Specialist), and CIPS (Certified International Property Specialist).

Here are the details...

**Date: Wednesday, August 4, 2010**

**Time: 10:00 a.m. to 11:30 a.m.**

**Location: VAR Office**

**Address: 50 Olivia Street, Derby, CT 06418**

Register Now! Seating is Limited!

To register simply visit <http://ePROworkshop.InternetCrusade.com> or call toll free 866-ePRONAR (866-377-6627)

We hope to see you there. And even if you can't make it yourself, please spread the word about the event to all your friends and associates. Flyers for your office are available online at <http://ePROworkshop.InternetCrusade.com>

## **Reinstatement Instructions for Salespersons - Expired May 31, 2010**

A real estate salesperson's license may be reinstated provided a completed reinstatement form and all applicable fees are submitted **not later than two years after the date of expiration of the license.**

Reinstatement of a salesperson's license will only be accepted if all applicable fees are paid to bring the license to the current year and required continuing education is complete. Any such reinstated license shall expire on the next succeeding May 31<sup>st</sup>.

Questions regarding reinstatement of your license can be emailed to [real.estate@ct.gov](mailto:real.estate@ct.gov)

### **Reciprocal Licensees:**

Reciprocal licensees must include a copy of their current license from the reciprocal licensing authority.

### **Reinstatement Fees:**

A total reinstatement fee of **\$321.50** must accompany the completed reinstatement application. Checks or money orders should be made payable to "Treasurer, State of Connecticut."

### **Continuing Education:**

You must have completed your required Continuing Education Courses in accordance with Connecticut General Statutes, Section 20-319 to be eligible for reinstatement.

### **Transfer Fee:**

An additional \$25.00 Real Estate Salesperson Transfer Fee is required if you are changing sponsoring broker.

Questions regarding reinstatement of your license can be emailed to [real.estate@ct.gov](mailto:real.estate@ct.gov) or go to this link:

[http://www.ct.gov/dcp/lib/dcp/pdf/applications\\_added\\_2010/res\\_rein\\_form\\_\\_inst\\_2010.pdf](http://www.ct.gov/dcp/lib/dcp/pdf/applications_added_2010/res_rein_form__inst_2010.pdf)

## JULY BIRTHDAYS

Michael Frascatore.....July 2  
 Gary Bennett.....July 5  
 William Poe.....July 9  
 Mary Renker.....July 9  
 Victor Yanosy.....July 9  
 Jim O'Donoghue.....July 16  
 Michael Lonardo.....July 19  
 Eugene Reznitsky .....July 19  
 Katy Paris.....July 20  
 Pat Carey.....July 21  
 Craig Heyse.....July 21  
 Alison Cheh.....July 22  
 Chris Bacoulis.....July 23  
 Frank Cass.....July 23  
 John McKeown .....July 23  
 Jim Jannitto.....July 24

*Please contact the VAR office if you have a special date you would like published or if we've missed someone.*



**New Mill Rates have been posted for  
 2010-2011....see below.  
 Don't forget to update your listings!**

### 2010-11 MILL RATES FOR VAR TOWNS

• Ansonia	25.75
• Beacon Fall	25.60
• Derby	27.4
• Oxford	21.05
• Seymour	26.78
• Shelton	18.61

### 2010 VAR Officers and Directors

#### Officers:

President.....Alison Cheh  
 President-Elect.....Carl Thorsen  
 Secretary.....Michael Frascatore  
 Treasurer.....Ellen Zern

#### Directors:

##### 2012

Bryan Atherton  
 Chris Bacoulis  
 Sandra Faulkner

##### 2011

Rosalie Averill  
 Kanayo Rupwani  
 Kennan Van Cisin

##### 2010

Evelyn Kinney  
 Lori Miko  
 Christine Stauffer

Past President.....Paul Jensen

The Membership Committee posted the following applications for membership at a meeting held on Tuesday, June 29, 2010.

### Nicole Foster

Coldwell Banker Frascatore Realty, 5 Commerce Drive, Shelton, CT 06484

### Alan Gabianelli

Keller Williams Realty Alliance, 4021 Main St., Stratford, CT 06614

### Lara Gibb

William Raveis R.E., 2525 Post Rd., Southport, CT 06890

### Janine Netto

Realty Quest LLC, 15 Corbin Drive, Darien, CT 06820

### Kenneth Konkos, Broker of Record

Kenneth Konkos, Broker, 7122 Avalon Drive, East, New Canaan, CT 06840

### Jessia Paiva

Higgins Group, 66 Huntington St., Shelton, CT 06484

### Corrine Sorrentino, Broker of Record

1<sup>st</sup> Choice R.E., P.O. Box 32, Seymour, CT 06483

If you have any good or adverse information regarding these applicants, please notify the Valley Association of REALTORS in writing within 30 days of this posting.

A reminder to members, be sure to notify the VAR if you change offices! You are required by VAR by-laws to notify us of any change within thirty days of the date of change.

If you are a new REALTOR®, you are required by our by-laws to attend a New Member Orientation Class within three months of your final approval date. Please call the VAR office to register at 203-735-7815. Class schedule is listed below.

- Wednesday, July 14th .....6:30 to 9:30 p.m.
- September 14th.....9:30 a.m. to 12:30 p.m.
- November 10th.....6:30 to 9:30 p.m.
- 

There is no fee to attend this class but you will be billed \$25 if you register for class and do not call to cancel within 24 hours of the class if you cannot attend.

# SoupBowlTickets.com

Buy or donate unused tickets to benefit

**Lower Naugatuck Valley Charities.**

Log in to SoupBowlTickets.com to see what is available.

**SOUP BOWL TICKETS IS AN OPPORTUNITY FOR THE PUBLIC TO DONATE UNUSED TICKETS FOR ANY EVENT TO BENEFIT SEVEN OF THE LOWER NAUGATUCK VALLEY NON-PROFIT ORGANIZATIONS. 100% OF THE PROCEEDS GO TOWARD FOOD PURCHASES FOR THE VALLEY'S NEEDY.**

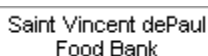
How do I buy or donate tickets?

To buy or donate tickets, call Jim Guarrera at 203.305.1855.

## Meet Our Sponsor



## Benefiting Charities



Disclaimer: SoupBowlTickets.com has no control over resale of these donated tickets and assumes no liability for their ultimate use.